Kibble & Prentice
A USI Company

Healthcare Management Services

Comprehensive risk management solutions for medical professionals and facilities begin with stable liability protection, but they don't stop there. At Kibble & Prentice, our consultants will work with you across disciplines to integrate your wide-ranging needs for insurance, employee benefits and financial planning. With a healthcare delivery system that continues to evolve, you can rely on our breadth of specialist experience, unsurpassed access to markets and objective advice.

INTEGRATED SERVICES AND EXPERT ADVICE FOR YOUR BUSINESS OBJECTIVES

We approach risk management comprehensively at Kibble & Prentice. The healthcare industry presents complex risk exposures and financial challenges that we believe are best addressed in a targeted, systematic way. Our healthcare management practice gives you access to a team of experts who understand the entire range of concerns impacting the healthcare marketplace. In addition to medical malpractice insurance we offer services in the following areas:

- **Property & Casualty Insurance:** Kibble & Prentice provides expertise across the continuum of care in medical facilities coverage, ranging from small clinics to specialized facilities like ambulatory surgery, radiation and dialysis centers to elder care and nursing homes to hospitals. Growing premiums continue to propel hospitals and larger practices toward self-insurance options. We can build the most cost-effective solutions, including self-insured retentions and insured-funded captives.
- **Employee Benefits & Retirement Planning:** Because we understand your unique employee base and the issues your employees face on a daily basis, we can structure employee benefit programs and retirement plans that are innovative and unique to the healthcare industry's needs. Through thoughtful strategic planning, we can help you implement comprehensive employee benefit programs while minimizing the impact on your organization's bottom line.
- **Private Client Services:** Kibble & Prentice's private client consultants offer a sophisticated complement of investment and personal insurance solutions for healthcare professionals. Also, our business continuation consultants help clients structure strategies for estate, business and succession planning, including executive benefit packages.

FINDING LIABILITY COVERAGES AND INSURANCE COMPANIES FOR THE RIGHT FIT

For physicians and facilities, gaining entry to the markets that offer the right insurance solutions is essential. Our decades of commitment to the healthcare delivery system have enabled us to build market relationships that go far beyond that of traditional brokers and agents. We can provide access to multiple specialty and surplus-line carriers in direct relationships. We also have the capabilities to structure first dollar policies and funded deductibles and retentions, and can address your needs for higher limits.

KIBBLE & PRENTICE'S INDUSTRY EXPERTISE INCLUDES, BUT IS NOT LIMITED TO:

- Individual physicians and surgeons
- Group practices and clinics
- Allied health professionals
- Surgery Centers
- Trauma/Rehab Centers
- Cancer Centers (Radiation Oncology)
- Blood/Plasma Centers
- Labs, Dialysis Centers, Imaging Centers
- Hospitals
- Assisted Living Centers, Adult Family Homes
- Skilled Nursing Facilities
- Integrated Health Systems

Kibble & Prentice is committed to excellence in each individual service we provide. As a highly regarded regional firm, we're able to attract and retain top professional talent in all of our practice areas. These include: commercial insurance, employee benefits, retirement plan services, executive benefits, business continuation planning, asset management, estate planning and personal insurance. We strongly believe that our clients can benefit from seeing and managing financial opportunities and risk from a unified perspective. Please ask your Kibble & Prentice representative for additional information about the many ways in which we help clients create value and manage risk.

INNOVATIVE & DISCIPLINED

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